

Director of Development Job Posting

About Agape Child & Family Services

Agape is a faith-based non-profit organization dedicated to fighting poverty in the Memphis community. We are committed to being a hope-centered workplace where, with God's help, we believe the future for everybody can be better, and that we have a role to play in making it better.

About the Position

The Director of Development will lead the implementation of Agape's comprehensive fundraising strategy to sustain and expand the impact of our mission. This leader cultivates meaningful relationships with donors, funders, and community partners, connecting their generosity to Agape's mission of fighting poverty. If you are passionate about fighting poverty and walking alongside children and families in the community and have a track record of serving whole-family programs and services, we encourage you to apply for this exciting opportunity to make a difference in the lives of individuals and families in the Memphis community.

Basic Qualifications:

- Bachelor's degree in marketing, communications, business, Social Work, or related field; with at least 6 years of experience in fundraising, sales, communications, or related fields.
- Demonstrated success managing major gifts, donor relations, and institutional partnerships.
- Minimum of 3 years in a supervisory or leadership role.
- Microsoft Office Suite proficiency and other software applications.
- Must have a current driver's license, and auto insurance with acceptable levels of coverage.
- The ability to work a flexible schedule to include evenings and weekends as needed.

Preferred Skills/Experience:

- Established network of philanthropic relationships.
- Experience planning and executing large-scale fundraising events.

Benefits & Perks

We care about our team's well-being and growth. Here are just a few of the benefits & perks that you can look forward to as part of our team:

- Medical, Dental, Vision, and Supplemental Insurance
- 3 weeks of Paid Vacation
- Paid Holidays, including your birthday
- 403B Retirement plan with an employer match
- Paid Parental Leave
- Tuition Reimbursement

And more! We're committed to creating a workplace where you feel valued, supported, and empowered to thrive.

Join the Team:

To apply, visit our website here <https://agapemeanslove.org/career-opportunities/>. Come join the MOVEMENT!

Starting Salary Range:

\$85,000 - \$90,000

Follow us on social media

